

# NOZZLE & WRENCH

WMDCAR

VOLUME 25/ISSUE 6  
JUNE 2026

AN OFFICIAL PUBLICATION OF THE WASHINGTON DC, MARYLAND & DELAWARE SERVICE STATION & AUTOMOTIVE REPAIR ASSOCIATION

## INSIDE THIS ISSUE:

- >> 2026 Golf Outing Photos
- >> Course of Performance & Course of Dealing Can Clarify Contracts
- >> America's 250th Birthday: A Gift Worth Unwrapping

*The law requires fuel sellers to post a sign that says they cannot sell fuel to unlicensed dirt bikes, 4 wheels, 3 wheelers or any off-the-road type vehicles.*

## KIRK'S CORNER

# Updates from Kirk's Desk



By Kirk McCauley, Director  
Of Member Relations &  
Government Affairs

### July 1, 2026, Changes

#### Maryland Motor Fuel Tax

- Up .06 to .4660 [Motor Fuel Tax Rates by Gallon, Effective July 1, 2026](#)

No gas tax increases in DE or DC

### Wage Increases

#### Montgomery County [Montgomery County Maryland](#)

- Large employees (51+ employees): \$18.00/hour
- Mid-size employers (11-50 employees): \$16.50/hour
- Small employees (10 or fewer employees): \$15.95/hour

#### Howard County Minimum wage [HC Wage Sheet 2022 REV April 5 \(DMT Edits\).pdf](#)

- Small employer (15 or less employees): \$1600

Link to Maryland Department of Labor posters will be updated by July 1, 2026  
[Maryland Minimum Wage and Overtime Law - Employment Standards Service \(ESS\) - Division of Labor and Industry](#)

#### DC Minimum Wage [2026 Minimum Wage Poster.pdf](#)

- All Employees \$18.40

### Baltimore City Dirt Bike Law Rises from the Dead

A law passed by MD general assembly in 2010 and never really enforced [HOUSE BILL 1025](#) has reappeared after a Baltimore City Police Officer was injured by a dirt bike rider. Article from *Baltimore Sun* Below.

The law requires fuel sellers to post a sign that says they cannot sell fuel to unlicensed dirt bikes, 4 wheels, 3 wheelers or any off-the-road type vehicles. The sign that was required in original bill is below and you could print it off your computer. Requires retail service station dealers in Baltimore City to post a sign in a conspicuous location at a retail service station. **Post the sign now** (see page 4), fines are high. MAPDA and WMDA have asked for a meeting with BCP and States attorney Ivan Bates to get everyone on same page and I will update after that takes place.



*Continues on page 4*

# Parts Authority™

## Auto Parts Super Stores

**“The Answer Is Yes!”®**

- WMDA Preferred Parts Supplier
- Aggressive and competitive pricing
- “SHOT-GUN” and scheduled deliveries to most MD, VA and DC areas
- Experienced parts professionals to answer your calls and questions
- Online cataloging/ordering websites

➤ [www.nexpart.com](http://www.nexpart.com)

➤ [pai.turboii.com](http://pai.turboii.com)

➤ [imcparts.com](http://imcparts.com)

**Annapolis**  
Maryland  
(410) 268-6615

**Baltimore (Mainline)**  
Maryland  
(410) 664-8100

**Frederick**  
Maryland  
(301) 990-1600

**Glen Burnie**  
Maryland  
(410) 691-3784

**Laurel**  
Maryland  
(240) 459-3902

**SE Washington D.C.**  
Washington, DC  
(202) 582-1300

**Arlington**  
Virginia  
(703) 528-1871



**Baltimore (Kelso)**  
Maryland  
(443) 673-3438

**College Park**  
Maryland  
(301) 474-1030

**Gaithersburg**  
Maryland  
(301) 990-1600

**Hyattsville (Kenilworth)**  
Maryland  
(301) 779-8700

**Rockville (Stonestreet)**  
Maryland  
(301) 424-6270

**NW Washington D.C.**  
Washington, DC  
(202) 829-6315

**Richmond**  
Virginia  
(804) 354-0766

**Hanover**  
Maryland  
(800) 874-8925

**Lutherville-Timonium**  
Maryland  
(410) 769-0833

**Rockville (Wyaconda)**  
Maryland  
(301) 424-2010

**Norfolk**  
Virginia  
(757) 962-4647



PRESS #9 FOR SPANISH HOTLINE



[www.partsauthority.com](http://www.partsauthority.com) | [my.partsauthority.com](http://my.partsauthority.com)

JOIN THE TRADE  
ASSOCIATION THAT  
PUTS MONEY IN  
YOUR POCKET

# WMDA

# WMDA CAR

SERVING THE  
SERVICE STATIONS,  
CONVENIENCE &  
REPAIR BUSINESSES

Over \$245,000 in Rebates  
to members in 6 months

Join today at  
[wmdacar.com](http://wmdacar.com)



## TABLE OF CONTENTS

### KIRK'S KORNER

Updates from Kirk's Desk .....Cover

### NEWS FROM WASHINGTON

Legislative Update: SSDA-AT Supports the ADAS Functionality and Integrity Act .....16

Editorial: Highway Reauthorization Debate Begins in Congress.....18

### ALSO IN THIS ISSUE

2026 Golf Outing Photos ..... 6

Course of Performance and Course of Dealing Can Supplement or Explain Contracts.....12

America's 250th Birthday: A Gift Worth Unwrapping.....14

WMDA/CAR Endorsed Membership Benefits & Service Providers .....19

## ADVERTISERS' INDEX

Carroll Motor Fuels .....15

Parts Authority ..... Inside front cover

Petroleum Marketing Group .....17

Spigler Petroleum Equipment, LLC .....13

The Wills Group..... Back cover

**WMDA/CAR**  
1532 Pointer Ridge Place  
Suite F  
Bowie, MD 20716  
301.390.0900  
[wmdacar.com](http://wmdacar.com)

**Swapna Sripada**  
Director of Operations  
301.390.0900, ext. 115  
[ssripada@wmdacar.com](mailto:ssripada@wmdacar.com)

**Kirk McCauley**  
Director of Member  
Relations and  
Government Affairs  
301.390.0900, ext. 114  
[kmccauley@wmdacar.com](mailto:kmccauley@wmdacar.com)

**WMDACAR**  
[wmdacar.com](http://wmdacar.com)

Continued from cover page

[https://www.officer.com/on-the-street/news/55381826/baltimore-police-officer-struck-by-dirt-bike-during-arrest-suspect-sought?utm\\_source=OF-CR+Newsday&utm\\_medium=e-mail&utm](https://www.officer.com/on-the-street/news/55381826/baltimore-police-officer-struck-by-dirt-bike-during-arrest-suspect-sought?utm_source=OF-CR+Newsday&utm_medium=e-mail&utm)

### **ECO Nozzle and Low Permeation Hoses update**

MDE will not have ECO nozzles on June meeting of AQCAC Ad- Hoc. The next meeting is in September; in the meantime, we are still collecting nozzle count from dealers. Cost is minimum \$500 per fuel point and more with labor and prices keep going up.

Manufacturers claim they reduce Green House Gas and last up to 4 years. The problem is they still only

have a one-year warranty. This new proposed regulation does not have to go to legislative process it can be enacted by regulation – no vote. We have asked for another stake holders meeting before regulations are presented to the Air Quality Control Advisory Council (AQCAC) for review.

Before AQCAC meets, we would like number of nozzles at retail locations where dealer is responsible for replacing Nozzles. We will get the rest from suppliers.

Send me your Nozzle count at each location, if you have not already,

- Location
- Number of nozzles

**Send information to**  
[kmccauley@wmdacar.com](mailto:kmccauley@wmdacar.com). **Nozzle cost estimates in Subject line.**

### **Maryland Tire Fee and Recycling**

There is confusion on Bulletin 61 from comptroller's office on \$5.00 Tire fees and \$1.00 charge by MD. I have been in contact with Comptroller's office, and they have asked for a list of concerns. I know what they are saying but they go around in circles and use words like dealers when they are referring to manufacturers. A laundry list of retention requirements when one or two would get the job done, do you need a wholesales license if you buy a tire from an out of state wholesales who does not pay the fee?

To be updated as I receive answers. ■

**Print this notice from computer and hang next to cashier so public can view.**

## **NOTICE – DIRT BIKES**

1. Sale, transfer, or dispensing of motor fuel for delivery into a dirt bike by a service station or any other person is prohibited by the Baltimore City Code, Article 19, § 40.9. Violators may be subject to a civil penalty of \$100.
2. Dispensing of motor fuel into a dirt bike from a retail pump at a service station is prohibited by Transportation Article, § 21-1128, Annotated Code of Maryland. Violators may be subject to a driver's license suspension of up to 30 days, up to \$1,000 fine and 90 days in jail.
3. Dirt bikes are motorcycles or similar vehicles not required to be registered with the Maryland Motor Vehicle Administration. Dirt bikes include motorized minibikes (2 or 3 wheels) and all-terrain vehicles (3 or 4 wheels). Mopeds, motor scooters, and farm tractors are not dirt bikes. Enacted 2010



*NOW ACCEPTING NOMINATIONS FOR THE*

# CSC AWARDS 2026

C U S T O M E R   S E R V I C E   C O N T E S T

Send in your nominations  
by **June 30, 2026**

Include Owners Name, Business Name, address and phone  
to [kmccauley@wmdacar.com](mailto:kmccauley@wmdacar.com)

Nominations can be sent in by all Service/Gas stations, Convenience Stores  
and Auto Repair Shops in MD, D.C., and Delaware

Awards ceremony on Thursday, October 15 at Maryland Live!

# 8TH ANNUAL **WMDACAR** **GOLF** **OUTING**

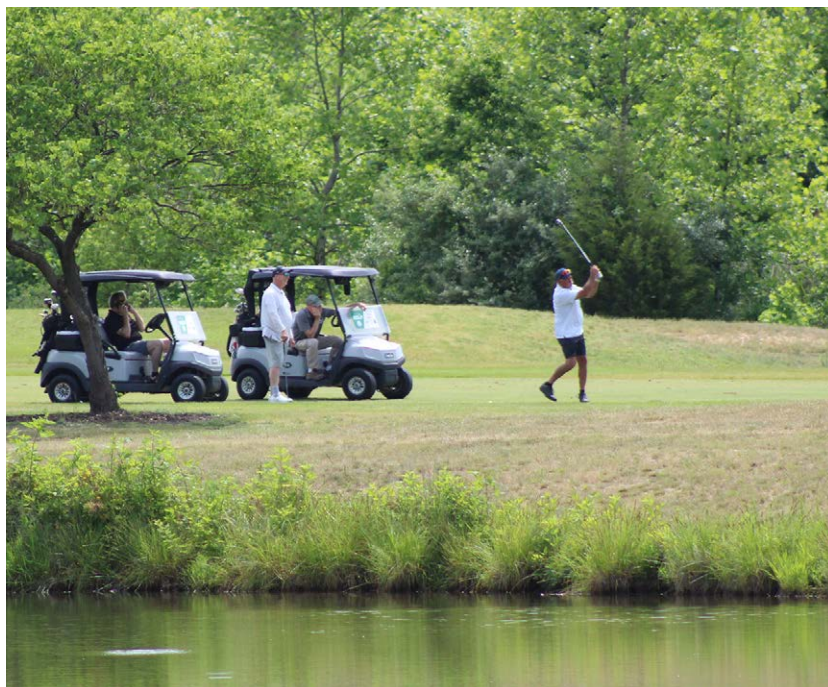
**THE LONGEST DAY™**  
alzheimer's association®  
**FUNDRAISER**

**JUNE 9, 2026**





8TH ANNUAL **TWMDACAR**  
**GOLF**  
**OUTING**





# 8TH ANNUAL WMDACAR GOLF OUTING





# Looking to Expand Your Footprint in the Mid-Atlantic?

***Gear up for one of the year's premier  
industry events.***

## OCTOBER 15, 2026

***MAFCAS TRADESHOW & AWARDS DINNER  
MARYLAND LIVE CASINO & HOTEL***

Secure your booth at the **Mid-Atlantic Fuel, Convenience & Auto Repair Show (MAFCAS)** on **Thursday, October 15, 2026**. This isn't just a tradeshow—it's a high-impact environment where you can connect directly with business / shop owners, managers, and buyers who are looking for the latest products and services. Showcase your innovations, generate high-quality leads, and network with industry leaders at the Legislative Forum.

Then wrap up the day with a Cocktail Hour at 6pm, followed by the Awards Dinner & Entertainment (ticket required).

**Real talk. Real insight. Real connections.**



[wmdacarevents@gmail.com](mailto:wmdacarevents@gmail.com)



[www.wmdacar.com](http://www.wmdacar.com)



# Course of Performance and Course of Dealing Can Supplement or Explain Contracts

Brought to you by [Lynott, Lynott & Parsons, P.A.](#)

**Gas station dealers and repair facility operators** routinely operate their businesses in accordance with written contracts, including supply contracts with their suppliers and lease agreements with their landlords. From time to time, disputes may arise from these contractual relationships.

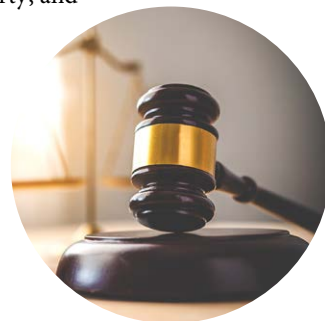
When ruling on a contract dispute in Maryland, courts generally look to the language of the contract itself, and interpret the language used in the contract to determine the outcome. However, sometimes courts will examine the course of performance or dealing between the parties to interpret the contract or to clarify ambiguous provisions. In this context, “course of performance” refers to the conduct between the parties during the performance of the contract. “Course of dealing” refers to the history of the previous conduct and transactions between the parties before the contract was signed.

Maryland has adopted the Uniform Commercial Code (UCC) for commercial transactions. Under Section 1-303 of the UCC,

- (a) a “course of performance” is a sequence of conduct between the parties to a particular transaction that exists if:
  - (1) The agreement of the parties with respect to the transaction involves repeated occasions for performance by a party; and
  - (2) The other party, with knowledge of the nature of the performance and opportunity for objection to it, accepts the performance or acquiesces in it without objection.
- (b) a “course of dealing” is a sequence of conduct concerning previous transactions between the parties to a particular transaction that is fairly to be regarded as establishing a common basis of understanding for interpreting their expressions and other conduct.

Courts will use these principles of contract interpretation to establish a common understanding, interpret ambiguous contract terms, and fill in unstated obligations (like delivery times or payment methods). For example, if a supplier has repeatedly accepted late payments from a buyer without objection, that historical pattern may become relevant in determining whether strict payment deadlines will be enforced in a later dispute.

In contract disputes, Maryland courts look at several factors to determine the meaning of the words used. The order of priority for those factors is as follows:



*When ruling on a contract dispute in Maryland, courts generally look to the language of the contract itself, and interpret the language used in the contract to determine the outcome.*



1. **Express Terms:** The explicitly written or spoken terms of the current contract always prevail over a course of performance or dealing.
2. **Course of Performance:** How parties have acted *during* the performance of the contract takes priority over prior, past dealings.
3. **Course of Dealing:** This historical pattern of how parties did business *before* the current contract takes priority over general “usage of trade,” or industry norms.

There are limits on how courts will apply these principles. A court will not allow a past course of dealing or performance to override or directly contradict clear, express language written in the contract. The course of performance or dealing between

the parties will be used as tools to interpret ambiguous language or fill in gaps where the current contract is silent. Also, these principles apply only to the specific relationship between the two parties involved in the dispute; they do not refer to general business practices of the industry.

Given potential application of these principles to contract disputes, businesses should carefully manage recurring activities (such as deliveries, payment times, etc.) to avoid unintended legal consequences. If a party intends to preserve strict contractual rights, it should consistently enforce deadlines and requirements. And if a party accepts a nonconforming payment or delivery, they should consider issuing a written notice reserving

contractual rights.

In summary, these principles play a significant role in Maryland contract law by recognizing that repeated conduct between parties can impact contractual expectations and legal obligations. They may be used to interpret ambiguous agreements and supplement gaps. At the same time, Maryland law balances flexibility with predictability by generally giving priority to express contractual language and requiring clear evidence of consistent conduct before recognizing a binding course of performance or dealing. Understanding how prior conduct may influence contractual rights is important to manage risk and avoid disputes in contractual relationships. ■

## Spigler Petroleum Equipment

443-471-7600

is here to support all your station's needs

### Sales

Encore 700's  
with Flex 6

Passport  
with self-checkout systems

Veeder-Root  
TLS Systems

Express  
Food Ordering  
&  
Much, Much More



and now

Pump & Tank,  
Environmental compliance



### Service

Locally owned  
&  
Operated

Loyalty Service  
Plans

25+ Certified  
Technicians

Servicing -  
MD, VA, DE,  
PA, DC, and WV

# America's 250th Birthday: A Gift Worth Unwrapping

Brought to you by Tim Jancius, Spigler Petroleum Equipment, LLC



By Tim Jancius

**As we prepare to celebrate America's 250th birthday**, it's worth reflecting on some of the qualities that have made our nation successful for nearly two and a half centuries.

We adapt. We overcome. We grow. We lead.

For generations, the petroleum and convenience store industries have embodied that same spirit. We've adapted to changing technologies, changing regulations, changing customer expectations, and changing markets while continuing to keep America moving.

We honor our foundations while continuing to look forward. We embrace change, evaluate new opportunities, and find ways to turn challenges into growth.

Now, as America celebrates 250 years of innovation, leadership, and perseverance, another opportunity is emerging for fuel marketers and convenience store operators. And unlike many opportunities in the past, funding programs may be available to help qualified locations offset a significant portion of the investment.

## Let's Unwrap the Opportunity

As part of ongoing efforts to expand America's transportation infrastructure, federal, state, utility, and local programs are currently offering significant funding opportunities for qualified EV charging projects.

Programs such as NEVI (National Electric Vehicle Infrastructure), utility make-ready initiatives, and other state and federal funding programs have been created to help offset the cost of deploying EV charging stations at strategic locations throughout the country.

For qualified sites, these programs may provide substantial grants and incentives that can significantly reduce the upfront investment required to install EV charging infrastructure. In some cases, funding opportunities can reach hundreds of thousands of dollars for locations that meet program requirements.

The key is determining whether your site qualifies.

Factors such as traffic counts, available electrical capacity, site layout, utility availability, and proximity to major transportation corridors all play a role in determining eligibility. In many cases, the availability of electrical infrastructure can be just as important as location or traffic volume when evaluating a site's potential.

While EV charging may not be the right fit for every location, convenience stores and fuel retailers are uniquely positioned to benefit because they already serve travelers better than almost anyone else. Whether customers are looking for fuel, food, beverages, restrooms, lottery, or simply a safe and convenient place to stop, our industry has spent decades perfecting that experience.

That is why this opportunity is worth evaluating.

For operators with the right traffic patterns, utility capacity, and site



*As part of ongoing efforts to expand America's transportation infrastructure, federal, state, utility, and local programs are currently offering significant funding opportunities for qualified EV charging projects.*



configuration, EV charging may create an opportunity to attract additional customers, increase site utilization, and generate new revenue opportunities while customers spend more time on location.

More importantly, this isn't about replacing gasoline or diesel. Petroleum remains the backbone of our transportation infrastructure and will continue to play a vital role in keeping America moving for years to come.

This is about expanding services and evaluating new opportunities.

Our industry has always evolved to meet changing customer needs. From adding new services and amenities to embracing new technologies, successful operators have consistently found ways to create additional value for their customers.

EV charging may simply be the next opportunity worth exploring.

In many ways, the grants and incentives available today represent more than just financial assistance. They represent an investment in the future of American transportation and an opportunity for qualified operators to evaluate whether EV charging can become another tool for growth.

### Looking Ahead

For 250 years, America has led the world by embracing innovation while remaining grounded in the principles that made our nation strong in the first place. We continue to lead in energy, transportation, commerce, and convenience because we are willing to evaluate change, adapt

when necessary, and build for the future.

Our industry has always done the same.

For generations, successful operators have found ways to adapt to changing markets, meet evolving customer needs, and continue providing the products and services that keep America moving.

EV charging may or may not be the right fit for your location. The important thing is taking the time to evaluate the opportunity and determine what makes sense for your business, your customers, and your future.

As we celebrate America's 250th birthday, let's continue doing what our industry has always done best: adapting, overcoming challenges, growing stronger, and leading the way.

Interested in finding out whether your location may qualify for EV charging grants, utility incentives, or infrastructure funding opportunities?

Contact Spigler Petroleum Equipment for a complimentary site evaluation. We can help assess utility availability, site suitability, and available funding programs to determine whether EV charging may be a fit for your location. ■



**DEALER FRIENDLY**

**24/7/365 FUEL DELIVERY**

**GAS STATION & C-STORE DESIGN**

**SITE INVESTMENT OPPORTUNITIES**

**ENVIRONMENTAL COMPLIANCE MANAGEMENT**

**STATION BUSINESS OPPORTUNITIES**

**COMPETITIVE BRANDED & UNBRANDED PRICING**

**STATION MAINTENANCE & CONSTRUCTION SERVICES**

**COMPLETE SITE BRANDING**

**ROBUST DEALER PORTAL**



**877-235-0223**

**WWW.CARROLLBRANDEDFUELS.COM**

# SSDA-AT Supports the ADAS Functionality and Integrity Act

*Advanced Driver Assistance Systems (ADAS) are now found on nearly every new vehicle sold in America.... While these technologies can improve safety, they have also created new challenges for repair shops, alignment shops, and vehicle modifiers.*



By Roy Littlefield IV

**Vehicle technology is changing rapidly**, but one thing shouldn't change: a vehicle owner's right to repair, maintain, and modify their vehicle.

That's why SSDA-AT representing WMDA/CAR supports the ADAS Functionality and Integrity Act, bipartisan legislation that is gaining momentum in Congress and addressing one of the most important challenges facing today's automotive repair industry.

Advanced Driver Assistance Systems (ADAS) are now found on nearly every new vehicle sold in America. Features such as automatic emergency braking, lane departure warning, adaptive cruise control, blind spot monitoring, and parking assistance rely on a network of cameras, radar sensors, and sophisticated software to operate properly.

While these technologies can improve safety, they have also created new challenges for repair shops, alignment shops, and vehicle modifiers.

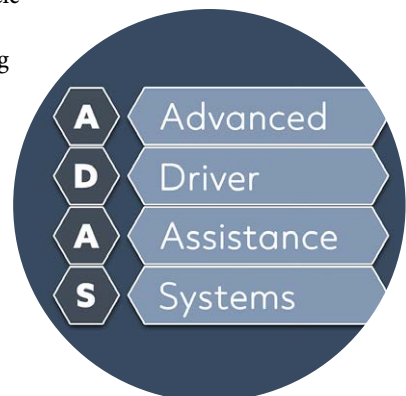
Something as routine as changing tire size, installing a lift kit, performing suspension work, replacing a windshield, or repairing collision damage can affect ADAS performance. Yet too often, independent repair businesses are left navigating complex manufacturer requirements with limited guidance regarding how modifications impact these systems and what steps are necessary to ensure they continue functioning properly.

The ADAS Functionality and Integrity Act aims to change that.

The legislation would direct federal regulators to develop clear guidance regarding how vehicle modifications and repairs affect ADAS systems and what is required to maintain proper functionality. Just as importantly, the bill recognizes that vehicle owners should not lose the ability to customize their vehicles simply because modern technology has become part of the driving experience.

For the specialty automotive aftermarket, this is a critical issue.

Whether it's a pickup truck owner installing larger tires, an enthusiast upgrading



a suspension system, or a repair shop performing routine maintenance, consumers deserve clear information about how those changes affect ADAS-equipped vehicles. Independent businesses deserve access to the tools and guidance necessary to perform that work safely and correctly.

The bill has recently advanced in Congress, marking an important victory for the right-to-modify movement and the broader automotive aftermarket. While additional steps remain before the legislation can become law, its progress demonstrates growing recognition among lawmakers that safety and consumer choice are not mutually exclusive.

SSDA-AT believes vehicle owners should be able to repair and modify their vehicles responsibly, and automotive professionals should have access to the information necessary to keep advanced safety systems operating as intended. The ADAS Functionality and Integrity Act represents an important step toward achieving both goals.

As vehicle technology continues to evolve, SSDA-AT will continue advocating for policies that protect independent repair businesses, support consumer choice, and ensure that innovation does not come at the expense of the right to modify. ■

# Petroleum Marketing Group, Inc.



**Quality  
Branded and  
Unbranded  
Supply**



**Marketing  
Programs for  
Branded and  
Unbranded  
Locations**



**Economical  
Re-imaging and  
Competitive  
Pricing  
Programs**



**Reliable Fuel  
Delivery  
24/7**



**Fuel Inventory  
Services**



**Internet Based  
Credit Card  
Reporting**



**Exclusive Circle K  
Branding for  
Stores**

**2359 Research Court  
Woodbridge, VA 22192  
[www.petromg.com](http://www.petromg.com)**

# PMG

**Contact Mike Natale  
413-478-4272**

# Highway Reauthorization Debate Begins in Congress



By Roy Littlefield III

**Congress has begun work** on the next federal surface transportation bill as the current highway law approaches its expiration later this year. While much of the public discussion will focus on roads, bridges, and infrastructure projects, the legislation will also have important implications for automotive repair businesses, service stations, and the motorists they serve.

Every few years, Congress must reauthorize federal highway and transportation programs, determining not only how much money will be invested in infrastructure but also how those programs will be funded. This year's debate comes as policymakers continue searching for long-term solutions to the financial challenges facing the Highway Trust Fund.

For repair shops and service station operators, these discussions matter. Revenue proposals considered during highway reauthorization have historically included a variety of taxes and fees affecting vehicle ownership, transportation, and automotive businesses. As lawmakers look for ways to fund future infrastructure investments, industry stakeholders must remain engaged to ensure that small businesses are not unfairly burdened.

At the same time, a strong transportation network benefits both businesses and consumers. Well-maintained roads improve safety, support economic growth, reduce vehicle damage, and help keep people and goods moving efficiently throughout the country.

SSDA-AT representing WMDA/CAR will be closely monitoring the highway reauthorization process, with particular attention to any industry-related taxes, fees, or other funding proposals that could impact automotive repair facilities, service stations, or their customers. The association will continue working with lawmakers and industry partners to advocate for policies that support infrastructure investment without creating unnecessary costs for small businesses.

As Congress develops the next highway bill, SSDA-AT will keep members informed on key developments and opportunities to engage. The decisions made in the coming months will help shape federal transportation policy for years to come, making this one of the most important legislative issues facing the industry in 2026. ■



*As lawmakers look for ways to fund future infrastructure investments, industry stakeholders must remain engaged to ensure that small businesses are not unfairly burdened.*



## WMDA/CAR ENDORSED MEMBERSHIP BENEFITS & SERVICE PROVIDERS

*Be sure to check out these companies endorsed by WMDA/CAR.*

### ATM MACHINES

Intelicom, Inc.  
Larry Shapero  
1-877-666-6269  
[intelicom@verizon.net](mailto:intelicom@verizon.net)

### INTELCOM, INC.

### AUTO PARTS SUPPLIER

[Parts Authority](#)  
Michael Ground  
202-829-6315  
[mground@partsauthority.com](mailto:mground@partsauthority.com)



### CONVENIENCE STORE PRODUCTS

[Century Distributors, Inc.](#)

Bill Stamos  
301-212-9100



Century Distributors, Inc.

### CREDIT CARD PROCESSING

[TalusPay](#)  
Marcy Grimm  
301-421-4111  
[mgrimm@taluspay.com](mailto:mgrimm@taluspay.com)



### ELECTRICITY PROGRAM

[Sprague Energy \(MAAGIC\)](#)  
Mike Jahangani  
603-531-2620  
[mjahangani@spragueenergy.com](mailto:mjahangani@spragueenergy.com)



### LEGAL SERVICES

[Lynott, Lynott & Parsons, P.A.](#)  
James L. Parsons, Jr.  
301-424-5100  
[jparsons@llplawfirm.com](mailto:jparsons@llplawfirm.com)



### WEBSITE DESIGN & MANAGEMENT

[Mays & Associates](#)  
410-964-9701  
[it@ad-mays.com](mailto:it@ad-mays.com)



take control of your online story

### OIL BUYING PROGRAM

[REIT Lubricants Company](#)

**Chevron/Havoline**

Jamie Atkinson  
800-423-3624 | 443-309-9929 cell  
[jatkinson@reitlube.com](mailto:jatkinson@reitlube.com)



[H.N.Funkhouser & Co.](#)

Mark Conner  
1-800-343-6556

[mconner@hnfunkhouser.com](mailto:mconner@hnfunkhouser.com)



**H. N. Funkhouser & Co.**  
*Quality Petroleum Products Since 1932!*

### WMDA/CAR LEGISLATIVE & REGULATORY INFORMATION

[WMDA/CAR](#)

Kirk McCauley  
301-390-0900, ext. 114  
[kmccauley@wmdacar.com](mailto:kmccauley@wmdacar.com)



## LET YOUR MEMBERSHIP WORK FOR YOU!

*Simply participate in all of the programs for which you are eligible and you will  
save or make enough to pay for your membership in WMDA/CAR!*



# The future of fuels retail begins with **you.**

With nearly 100 years of experience in the industry, the Wills Group is one of the most trusted fuels network partners, with nearly 300 locations across the Mid-Atlantic region.

## Why work with the Wills Group:

We aim to be the preferred choice, working in partnership with our customers to offer superior value.

### Key benefits:



Custom solutions  
Partner approach  
for best value



Industry-leading  
fuel brands  
Lowest fuel prices



Flexible credit  
and EFT terms  
No hidden fees

## Three ways to work with us:

### Self Service

- Best and lowest fuel cost
- Guaranteed fuel supply
- Upfront delivery costs with negotiated rates

### Flexible Growth

- All Self Service benefits
- Site upgrade assistance
- Cash grant options

### Wills Advantage

- All Self Service & Flexible Growth benefits
- Management of fuel system upgrades
- Splash In ECO Car Wash franchise opportunity

Fuels network  
brands and  
companies:

